

## BBF Celebrates 50 Years of Service with an Outstanding Record-Breaking Year

In 2008 Brother's Brother Foundation distributed 520 oceangoing containers (over 6,500 tons) of requested donated medicines, books, hospital beds and other humanitarian items to those in need around the world. BBF maintained its rating in Forbes Magazine as one of the four most efficient charities in the USA as based on Forbes Magazine's rating of 100% efficiency for fundraising and charitable commitment. In 2007 BBF distributed 2,038 tons of requested products to those in need. In 2008 BBF shipped well over 6,500 tons of requested items including 4,128,000 bottles of pharmaceuticals (antibiotics, hypertensives, anti-fungal ointments, etc.), 20,748,000 new books, 800 hospital beds, 435,000 pairs of new shoes and other items. BBF also provided medical and humanitarian supplies to nearly 200 volunteer medical mission teams, an increase of almost 50% from a year ago. The value of 2008 shipments exceeded \$1.1 billion. "Reasons for the increase include larger corporate donations, efficiency and confidence of many international sponsors. Donors and recipients know that BBF repeatedly can deliver requested, needed materials at low cost. It is a confluence of effort, efficiency and caring," says Luke L. Hingson, President of Brother's Brother Foundation. Major Pennsylvania corporate product contributors include Teva, Mylan and Impax pharmaceutical companies. BBF celebrated its 50th anniversary at the Senator John Heinz History Center, Pittsburgh, Pennsylvania in November 2008. The highlight of the event was the inclusion of Dr. Robert Hingson's jet injector technology as part of the museum's Innovators of Western Pennsylvania exhibit.



Jet injector at Heinz History Center

## Thank You to Major 2008 Gift-in-Kind Donors



Apotex, Inc.  
Aurobindo Pharma USA, Inc.  
Cobalt Laboratories, Inc.  
Crocs, Inc.  
Genpharm L.P.  
Harcourt, Inc.  
Houghton Mifflin  
Impax Laboratories, Inc.  
McGraw-Hill  
Mylan Pharmaceuticals, Inc.  
Pearson Education  
Teva Pharmaceuticals, USA  
Three Rivers Pharmaceuticals  
UDL Laboratories, Inc.  
Victory Pharma, Inc.  
Watson Pharmaceuticals, Inc.



Mylan



Watson



### Inside

President's Report  
2

BBF Works With  
H.J. Heinz Company  
Foundation  
2

Thank You  
to Donors  
3

Global Problems,  
Global Solutions  
Event  
4

### BBF Officers

**Board Chair**  
Roy G. Dorrance, III\*  
**Vice Chair**  
Walter B. Fowler\*  
**Treasurer**  
Charles J. Stout\*  
**Secretary**  
Rachel Lorey Allen, Esq.\*  
**Medical Director**  
Chip Lambert, M.D.\*  
**President**  
Luke L. Hingson  
\*also a trustee

### Other BBF Trustees

Elena A. Baylis, Esq.  
Seth Bekoe, M.D.  
Carolyn D. Ellis, M.D.  
Michael R. Foster  
Austin Henry, Esq.  
Chester A. Hobert, Jr.  
Graham F. Johnstone, M.D.  
B.J. Leber.  
Ralph J. Martin  
Christina W. Michelmore  
Paul T. Newbourne  
Kerry J. O'Donnell  
Joseph Senko  
Daniel Simpson  
David M. Swan, M.D.  
John P. Tymitz  
Robert S. Verscharen  
John S. Wilson, M.D.

### BBF Staff

Luke L. Hingson  
Liam Carstens  
William Davis  
Karen Dempsey  
Donna Engelhardt  
Ryan Gindlesperger  
Gladys Halich  
Richard Hines  
Ilva Letoja  
Velimir Letoja  
Joan Marshall\*\*  
Robert Miller  
Elizabeth Sorek  
Carol Taylor  
Elizabeth Visnic  
\*\*-intern

Phone: 412-321-3160  
Fax: 412-321-3325  
mail@brothersbrother.org  
website:

www.brothersbrother.org  
The official registration and financial information of Brother's Brother Foundation may be obtained from the PA Department of State by calling toll free within Pennsylvania 1-800-732-0999.

## President's Report

By Luke Hingson

Our 50th anniversary celebration at the Heinz History Center was wonderful. Thanks to everyone for attending. BBF has just experienced a remarkable year of service thanks to our contributors, staff, Trustees and international partners who made it possible to serve people in 74 countries, even though the world economy is still absolutely uncertain. We were fortunate that the quality of products offered to BBF stayed high. The quality of the offers kept our international partners engaged and supportive. In addition to the success of handling three times the activity by weight in 2008 as in 2007, BBF also experience two other important phenomena. The value of BBF donations given to other charities without charge, and often at BBF shipping expense, rose to over \$91,800,000. In



BBF's new building on Behan Street

2009, BBF will be working with expanded warehouse space. On the last day of 2008, BBF purchased a building within a block of the Galveston Avenue location. We anticipate a greater number of hospital beds and other medical supplies in the coming months. This additional space, 7,000 square feet, will help us better coordinate our distribution of donations worldwide.

### 2008 Totals:

#### Medical

Total Units of Pharmaceuticals Sent	4,128,638
Total Medical Shipments	253
Total Value of Donations	\$781,725,514

#### Education

Total Units of Edu. Materials Sent	20,757,751
Total Educational Shipments	323
Total Value of Donations	\$311,489,034

#### Humanitarian

Total Humanitarian Shipments	135
Total Value of Donations	\$4,539,396

## Books in Nicaragua

Adventist Development and Relief Agency (ADRA) - Nicaragua, in coordination with the Nicaraguan Ministry of Education, The National Coordination for Public Libraries, the Education Department for church schools and the Managua Vice Mayor's Office, worked to implement the distribution of BBF donated books. These materials were distributed in the geographical areas of Nicaragua that include Nueva Segovia, Madriz and Managua. Some 270,000 students received educational materials in their respective school, community libraries and church schools. The benefited schools were selected by the Ministry of Education based on the needs of the schools. The public libraries were selected by the National Coordination of Public Libraries. Also, based on their needs, 21 public libraries were selected. Book delivery began on June 26, 2008 and ended November 25, 2008. This was a longer period than expected due to the heavy rains that destroyed the roads in the rural areas of Nueva Segovia and Madriz.



BBF books in Nicaragua

## BBF Works With H.J. Heinz Company Foundation

The Heinz Micronutrient Campaign (HMC) is the signature Corporate Social Responsibility Program for the H.J. Heinz Company and its Foundation. The HMC is a ground breaking program that combats the global health menaces of iron-deficiency anemia and vitamin and mineral malnutrition. Launched in 2001, the HMC has reached over 2.1 million children in 15 developing countries with life-changing vitamin and mineral supplements. This program is supported with contributions of \$5 million in cash and micronutrient products from the H.J. Heinz Company Foundation. The H.J. Heinz Company Foundation has committed an additional \$5 million over the next five years to implement and expand programs in India, China, Indonesia and parts of Africa. The HMC aims to reach over 10 million children at risk of vitamin and mineral malnutrition by 2010. The H.J. Heinz Company Foundation is committed to promoting the health, nutrition and well-being of children and families, with priority given to programs in communities where Heinz operates. Iron deficiency is one of the most widespread global health problems. The World Health Organization (WHO) estimates that two billion people, nearly a third of the world's population, are anemic due to lack of iron. Young children in developing countries are most at risk of vitamin and mineral malnutrition. Iron-deficiency anemia affects 70% of children aged six months to four years in India, resulting in blindness, stunted growth, cognitive impairment and learning disabilities. Tragically, more than 6,000 Indian children below the age of five die every day, with over half of these deaths caused by micronutrient deficiencies. To address vitamin and mineral malnutrition, the H.J. Heinz Company Foundation has been at the forefront of testing the efficacy and effectiveness of micronutrient powders with various partners around the world. Distributed in convenient single-serve packets, a format which Heinz is almost universally known for with its world-famous ketchup, just sixty packets of Heinz Sprinkles Plus™ per year can treat a child with anemia at a cost of \$1.50. Providing vitamins and minerals in powdered form is an innovative strategy to increase the content of micronutrients in home-cooked foods. Sprinkles Plus can be mixed into home-made foods without significantly changing its color, taste and flavor, and without affecting food consumption practices and preferences. Recently, the H.J. Heinz Company Foundation provided funding for Brother's Brother Foundation to expand its program in India. BBF, with the help of H.J. Heinz Company Foundation assisted with the purchase of cauterization equipment for the surgical needs of Miraj Heart Institute at Wanless Hospital in Miraj, India. Heinz is pleased to support organizations like BBF that help provide children in developing nations with the opportunity to grow up healthy and strong.



Heinz Sprinkles Plus in use in India.

## H.J. Heinz Company Employees Volunteer at BBF



Heinz HELPS (Heinz Employees Lending Public Service) are supporting Brother's Brother Foundation as part of the National Day of Community Service.

## Thank You Donors!

This issue of Field News expresses our thanks to the many donors who contributed to Brother's Brother in the year 2008.

Many thanks to all BBF's friends for their outstanding contributions to our work

"Connecting People's Resources with People's Needs."

### Founder's Circle

Donors whose gifts are \$25,000 or greater.

Mr. Leonard Bielski  
The Allegheny Foundation  
Ratliffe Charitable Foundation

### President's Circle

Donors whose gifts are between \$5,000 and \$24,999.

Alcoa Foundation  
Ayudar Foundation  
\*Baum Family Fund  
Ms. Sandra A. Block  
Mr. & Mrs. Frank Buquicchio  
Ms. Ann B. Colby  
Mr. & Mrs. Roy G. Dorrance, III  
Food for the Poor  
Mr. Richard Gove

Heinz World Headquarters  
Ms. Patricia L. Henninger  
Mr. John Lachapelle  
Charles H. & Annetta R. Masland Foundation  
Mr. Hugh P. McCormick  
Ms. Kathleen S. Miller  
Pavement Recycling Systems, Inc.  
Mr. & Mrs. John Pelusi  
Ms. Lauretta G. Phillips

Mr. Keith Scheuermann  
United Presbyterian Church,  
Aliquippa, PA  
Mr. & Mrs. Cameron Stokes  
Teva Pharmaceuticals  
The Robert S. and Lousie S. Kahn Foundation  
Tribune-Review Publishing Company  
The Trudy Foundation  
U.S. Steel – Kosice

### BBF Circle Society

Donors whose gifts are between \$1,000 and \$4,999.

Able Communications Technology  
Mr. Almunther Maktoum  
Allen-Toebe Foundation  
Auto Data Direct, Inc.  
Mr. Surendra K. Bansal  
Mr. Paul S. Bates  
Dr. & Mrs. Seth Bekoe  
Mr. William Belzer  
Mr. David E. Booth  
Dr. & Mrs. Scott Brinkmeyer  
Mr. & Mrs. Peter Broeren  
Ms. Cynthia S. Brown  
Mr. & Mrs. David Brown  
Mr. & Mrs. Francis Calhoon  
Caribbean Medical Transport, Inc.  
Mr. Dennis F. Carlin  
Carlson Family Foundation  
Mr. & Mrs. Gary P. Chillson  
Ms. Margaret E. Clark  
Clarke Family Foundation  
Mr. & Mrs. Mike Cline  
Mr. & Mrs. George S. Cook  
Mr. & Mrs. Wayne H. Cooke  
Mr. Albert B. Costa  
Ms. Kathleen K. Coxie  
Mr. David Crawford  
Dayton Family Fund  
Ms. MaryAnn DeMarco  
Mr. John T. Demetralis  
Sidney B. & Caleb F. Gates Jr. Fund  
Mr. John E. Deysher  
Mr. Joseph M. Dicarolo  
Mr. Peter P. Donovan  
Mr. Vincent A. Dougherty  
Ektefaie 2002 Living Trust  
Mr. Jordan B. Eichelbaum  
Mr. Paul Euwer, Jr.  
Maurice Falk Fund, Falk Foundation  
Mr. & Mrs. Edward Fincke  
Mr. James R. Fleming  
Fox Chapel Presbyterian Church,  
Fox Chapel, PA  
Frazer Family Foundation  
Mr. & Mrs. Tony Gaffney  
Mr. & Mrs. John Galbreath  
Mr. John C. Garnham, III  
Mr. & Mrs. Lawrence R. Gaus  
GE Foundation  
Google Matching Gifts Program

Mr. Edward L. Graf  
Mr. William Smith Greig  
Ms. Linda J. Griffith & Mr. Scott Kellogg  
Ms. Patricia M. Gussey  
Mr. & Mrs. James Hamilton  
Mr. & Mrs. Woody Harding, Jr.  
Mr. & Mrs. Kent V. Hart  
Mr. Roger Hartung  
Mr. & Mrs. Moustafa Hassan  
Hawthorn Foundation  
Mr. & Mrs. Austin P. Henry  
Mr. & Dr. Luke L. Hingson  
Mr. & Mrs. Ray Hingson  
Mr. Gary A. Hiramoto  
Mr. & Mrs. Chester A. Hobert, Jr.  
Hoffman Electric  
Ms. Susan A. Hope  
Mr. Timothy Horst  
Dr. Gin-ming Hsu  
Ingomar United Methodist Church,  
Pittsburgh, PA  
Ms. Apricot Irving  
Jane L. Harrison & Associates  
Mr. Earl N. Jones  
Ms. Margaret Kalush  
Mr. & Mrs. Lance Kann  
Mr. & Mrs. Dan Kasinec  
Mr. & Mrs. Frank Kemp  
Mr. & Mrs. Edwin Kilpela  
Mr. Tom Kimicata  
Mr. Stephen L. King  
Mr. William S. Kistler  
Mr. & Mrs. David E. Kresh  
Mr. Parris Lampropoulos  
Mr. Arnold E. Larson  
Mars United Presbyterian Church, Mars, PA  
Mr. & Mrs. G. Howard Martin  
John R. & Margaret S. McCartan Charitable Fund\*  
Mr. & Mrs. Hugh P. McCormick, III  
Ms. Lesley C. McElhattan  
Mr. Kevin J. McGrath  
Mr. & Mrs. William McIlroy  
Mrs. Barbara K.S. McKenna  
Merck Partnership for Giving  
Mr. & Mrs. Richard Meyer  
Mr. & Mrs. David Michelmore  
Milner Family Foundation  
Mr. & Mrs. Thomas Mistler  
Mr. Timothy S. Mock

Mr. & Mrs. Bryan Moffitt  
Mr. & Mrs. Oliver C. Murray, Jr.  
Dr. Stacie A. Murrer  
Ms. Joann E. Noble  
Norman C. Ray Trust  
Mr. Brian C. O'Brien  
Ms. Laura E. Patchin  
Mr. William Pelley  
Philippine American Medical Society of  
Western Pennsylvania  
Pincus Family Foundation  
Mr. Sanjay Prasad  
Presbyterian Church of Sewickley, PA  
Mr. Dan Purnell  
R.M. & T.Y. Brown Foundation  
Mr. & Mrs. Jeffrey T. Recker  
Mr. Dale W. Reiger  
Mr. & Mrs. Jerome Richey  
Mrs. Nancy E. Ries  
Mr. John A. Rogers  
Mr. & Mrs. Timothy D. Romps  
Mr. Ken Root  
Rotary Club of Moon Township, PA  
Ms. Anne M. Rudolph  
Mr. Erik Rusek  
San Gorgonio Corporation  
Mr. & Mrs. William Sante, II  
Schneider Downs & Co. Inc.  
Mr. Charles P. Shippee  
Amb. & Mrs. Daniel H. Simpson  
Slagle Family Fund\*  
Southminster Presbyterian Church,  
Pittsburgh, PA  
Mr. & Mrs. Gary Springer  
St. Luke's United Church of Christ,  
Kittanning, PA  
Mr. Kevin Stack  
Mrs. Jo Anne M. Stiles  
Ms. Pamela Stimac  
Mr. & Mrs. Charles Stout  
Dr. Francis Talangbayan  
Estate of Barbara Treger  
Trinity Baptist Church, Marion, OH  
Ms. Barbara Truel  
Mr. & Mrs. Robert Weber  
Mr. & Mrs. Tonnis Wildeboer  
Mr. James K. Williams, III  
Winky Foundation  
Mr. & Mrs. Walter Woronick  
Mr. James B. Yahner  
\* - of The Pittsburgh Foundation

## Aid to Slovakia

October 2008

Dear Joe Senko "BBF Trustee,"

It was a great pleasure to meet you and your wife. Thank you for your kindness and generosity. It was wonderful hearing about your activities. You did a lot of work. It took you over one year to prepare and ship the container of medical equipment, medical supplies and bicycles to Slovakia. There was a lot of collecting paper work, e-mails and phone calls done. There were no problems with custom clearance in Slovakia, because of very good planning and the necessary papers needed for shipment were supplied. Our congregation and two other nursing homes in Slovakia received a lot of materials like: electrical beds, wheelchairs, walkers, support braces, gloves, bikes, bandages, face masks, surgical instruments, canes, all kinds of chairs, hoier lifts, examination tables, alcohol pads, eye glasses and more. Your entire donation will be used in the service of Christ for his poor, sick and elderly. We would like to express our thanks to the Brother's Brother Foundation.

Many thanks for the gesture which touched us deeply. If we can ever help you in any way, do not hesitate to let us know. May the Lord Abundant bless you, your activities, work and all the members of your family.

Sincerely yours in Christ:

M. M. Gerarda Farska  
Daughters of St. Francis of Assisi,  
Slovakia



Unloading BBF donation in Slovakia

**As of 1/16/2009 BBF helped with 13 mission trips with hand-carried supplies valued at more than \$500,000**

## Crocs in Kenya

December 2008

I have returned from Kenya and am delighted to let you know how much the children loved the Crocs. Thank you so much. One of the little boys wore them to bed that night! I have attached the photos and two of the Karen Zwickert Children's Home where the children now reside at the Living Center. The Brothers Brother Foundation is doing an amazing job reaching these children. Every time I see someone with Crocs or am at a store that sells them, I tell them of your generosity. Continue your good work, the world needs it. As we enter into the holiday season I wish you and your staff a blessed holiday.



Crocs in Kenya

Thank you again.  
Sincerely yours,  
Karen A. Zwickert  
Chairperson, Africa Band Aid

## Global Problems, Global Solutions



**GLOBAL PROBLEMS,  
GLOBAL SOLUTIONS**  
Saving our earth and its people.

Global Problems, Global Solutions  
Fifth Annual Conference

Hosted by Carnegie Mellon University (CMU), Carlow University, Duquesne University, LaRoche College, University of Pittsburgh and Brother's Brother Foundation

Location: Carnegie Mellon University  
February 20, 2009 7PM

Presentation: *Speak the Truth to Power*  
February 21, 2009 9 AM to 5 PM Workshops  
For more information, please call Renee Camerlengo at CMU 412-268-2075

## Noteworthy

### Giving In Honor/Memory

Did you know that if you send a donation to BBF in honor or memory of a friend or loved one that the BBF staff sends a personalized note at your direction? Thus far in 2009, BBF received 11 gifts in honor/memory that collectively totaled over \$2,400. For additional information about the BBF honor or memory cards, please call 412-321-3160 and ask for Donna.

### Look for BBF at Our Website

[www.brothersbrother.org](http://www.brothersbrother.org)

You Can Now Donate  
Online.

Do we have your e-mail address?  
Sign up for BBF's E-Newsletter on our guestbook.

### Monthly Sponsorship Program

Now you can give to BBF each month. Monthly sponsorship is a program that is valuable to BBF because it provides us with a dependable income stream enabling us to plan ahead.

For more information about monthly giving,  
call BBF at 412-321-3160.

Also, you can designate Brother's Brother in your will.

**Brother's Brother Foundation does not utilize any outside contractors or services to process donations. All donation information is managed in-house for your safety and BBF's efficiency. Donor contact information is never sold or shared with other organizations.**

### Has Your E-mail Address Changed?

As you move to newer usernames, e-mail services and internet service providers, please keep us updated so we can continue to keep you up to date with our e-newsletter.

### Speaker Available

If you would like to schedule a representative from BBF to visit your church, home, school or community, please call Karen Dempsey at 412-237-2324. The staff and Trustees are available to discuss the needs and opportunities to help in Europe, Asia, Caribbean, South America, Africa and the United States. If your group would like to see a video about the work of BBF, we will be happy to show it.

### Brother's Brother Foundation Thanks:

Graphic Designer, Ryan Gindlesperger

H.J. Heinz volunteers for many hours of service.

Senator John Heinz History Center